QUESTIONS & ANSWERS

DEMO VERSION

(LIMITED CONTENT)

Question 1

Which setting allows returned items to be counted as part of inventory?

Options:

A- Return Authorization Status set to 'Pending Receipt'
B- Receive Return > Clear 'Discard' checkbox
C- Receive Return > Check 'Restock' checkbox
D- Location Record > Check 'Make Inventory Available'.

Answer:

C

Question 2

Question Type: MultipleChoice

Which three Customer Payment Methods are supported in NetSuite? (choose 3)

Options:

A- ACH Processing
B- Electronic Funds Transfer
C- PayPal Express for Web Stores
D- Credit Card Processing for Sales Orders

Answer:

B, C, D

Question 3

Question Type: MultipleChoice

What is the impact of enabling the Advanced Shipping feature?

Options:

A- Multi-step fulfillment is enabled.

B- Drop Ship functionality is automated.

C- Fulfillment is separated from invoicing.

D- Printing of integrated shipping labels is available.

E- Shipping to separate addresses per transaction line is supported.

Answer:

C

Question 4

Question Type: MultipleChoice

Which Sales Order transaction form can generate a Cash Sale upon billing?

Options:

A- Standard Sales Order

B- Standard Sales Order - Invoice

C- Standard Sales Order - Deposit

D- Standard Sales Order - Progress Billing

Answer:

A

Question 5

Question Type: MultipleChoice

What allows more than 10,000 messages to be sent in a single email campaign?

Answer:

D

Question 6

Question Type: MultipleChoice

What is the purpose of checking the Internal Only check box on a Case Form?

Options:

A- To prevent comments in the Reply window from being emailed
B- To limit the view of comments to the Contact who filed the Case
C- To email the comments in the Reply window to copied employees
D- To hide the comments in the Reply window from everyone except the assigned Support Rep

Answer:

A

Question 7

Question Type: MultipleChoice

Which option must be selected to allow sales reps and managers to adjust the statuses of opportunities when saving forecasts?

Options:

A- Use Quotes in Forecast
B- Multiple Projected Amounts
C- Allow Setting Status in Forecast Editor

Allow Setting Probability in Forecast Editor

Answer:

C

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