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QUESTIONS & ANSWERS
DEMO VERSION
(LIMITED CONTENT)

Question 1

Question Type: MultipleChoice

A nonprofit organization wants to track the cohorts of individuals who are interested in programs or are participating in programs.

What should the Nonprofit Cloud Administrator configure?

Options:

- A- Set the Program Cohort object sharing settings to Public Read/Write.
- B- Assign the Program and Benefit Management Access permission set.
- C- Enable Create and manage program cohorts.

Answer:

C

Question 2

Question Type: MultipleChoice

A nonprofit organization wants to track the individual tutoring services they provide. Participants are eligible for an unlimited number of tutoring sessions. The organization needs to see how many sessions have been provided, and which tutoring subjects are most popular.

Which objects should the nonprofit use?

Options:

- A- Benefit, Goal Assignment, and Benefit Disbursement
- B- Program, Benefit, and Benefit Disbursement
- C- Program, Program Enrollment, and Program Cohort

Answer:

B

Question 3

Question Type: MultipleChoice

A nonprofit organization wants to display Program Management aggregate metrics to Program Managers.

Which Nonprofit Cloud Industry Common Features should the organization use?

Options:

- A- Interaction Summaries, Screen Flow, and Page Layouts
- B- Visualforce page, Page Layout, and Scoring Framework
- C- FlexCards, Data Processing Engine, and Lightning Record Pages

Answer:

C

Question 4

Question Type: MultipleChoice

A nonprofit organization wants to track donations of computers, books, and cleaning supplies as they are received.

What should the organization do in Nonprofit Cloud?

Options:

- A- Create Opportunity records and a custom field to track the asset value.
- B- Create Gift Commitment records and use the asset fields.
- C- Create Contact Profile records and use the asset fields

Answer:

A

Question 5

Question Type: MultipleChoice

A Program Manager wants to send a quick email to 50 program participants in Nonprofit Cloud. Person Accounts are in use for all the participant records.

What should the Program Manager do to send the email?

Options:

- A- Create an Account list view for the participants and use the Send List Email button to email them.
- B- Create a Contact list view for the participants and use the Send List Email button to email them.
- C- Create a Lead list view for the participants and use the Send List Email button to email them.

Answer:

B

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